# JOINT RULES COMMITTEE OF THE LEGISLATURE OF THE STATE OF CALIFORNIA

**REQUEST FOR QUALIFICATIONS (RFQ NO. 1914871)** 

TO DESIGN AND BUILD THE

CAPITOL VISITOR/WELCOME CENTER

THROUGH A

## PROGRESSIVE DESIGN-BUILD CONTRACT

RFQ Issuance Date: May 16, 2019

SOQ Submittal Deadline: June 27, 2019

**RFQ Procurement Contact: David Hart** 

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### **PART A**

#### 1. INTRODUCTION

#### 1.1. Introduction

The Joint Rules Committee of the Legislature of the State of California ("JRC") is pleased to present this Request for Qualifications ("RFQ") to prospective entities or groups of entities (the "Proposers") interested in submitting Statements of Qualifications ("SOQs"). JRC seeks interested entities to design and build a new Capitol Visitor/Welcome Center with up to three options ("Project") in Sacramento, California, through a progressive design-build contract ("Contract"). This is not a California Department of General Services ("DGS") procurement.

The Project will consist of the Visitor/Welcome Center and three options (Secure Parking Structure, Connecting Elements, and Capitol Central Plant) each of which may be incorporated at the discretion of the JRC.

The estimated cost of the Work for the Visitor/Welcome Center, excluding the options, shall not exceed \$40,000,000. This includes all work associated with connecting the Visitor/Welcome Center to the existing West Wing basement and protection of the existing building foundations. It does not include the cost associated with the exhibits but does include all infrastructure for power and technology for the exhibits.

JRC anticipates retaining the services of a professional exhibit/museum design firm to work in collaboration with the Design-Builder in the design and the layout of both the exhibit area of the Visitor/Welcome Center and the exhibits to be contained therein. The procurement of the exhibit/museum design firm will run concurrently with this procurement.

JRC anticipates additional procurements relating to facilities on the Capitol grounds, including a New Annex. The Proposers, and the selected Design-Builder, shall not be precluded from proposing on subsequent projects, including the New Annex, as a result of their participation in this procurement.

Initially capitalized terms not otherwise defined in this RFQ have the meanings set forth in Exhibit 1. Use of the term "include", "includes" or "including" should be read as if followed by the words "without limitation" or "but not limited to", as the case may be.

#### 1.2. Contract Model

It is anticipated that the Design-Builder will undertake the Work for a guaranteed maximum price payable as progress payments, as further described in <a href="Part A">Part A</a>, <a href="Section 3.1">Section 3.1</a>.

#### 1.3. Project Goals

The Project will emphasize California state and local governance, geography, history, and civic education and related content, in order to welcome, engage, and easily accommodate large school and other tour groups while affording such groups access into the historic West Wing.

More specifically, objectives of the Project (which are not listed in order of importance) include:

- Establishing a primary public entry to the West Wing;
- Encouraging civic engagement;
- Providing a facility capable of multiple uses;
- Protecting existing trees located around the construction site;
- Providing a cost-effective Project solution;
- Completing the Project by September 2021; and
- Promoting a safe work environment throughout the duration of the Project.

#### 1.4. Procuring Agency

JRC is the procuring and contracting agency for the Project. Any contracts entered into as a result of this procurement will be with JRC. JRC will be collaborating in the procurement with DGS and the California Department of Finance ("DOF").

#### 1.5. Role of Joint Rules Committee

JRC is the lead sponsor agency and generally responsible for the following activities:

- Overall program administration;
- Overall project management and oversight;
- Preparation of this RFQ and a Request for Proposals ("RFP"), evaluation of SOQs, determination of the Short-Listed Proposers, evaluation of Proposals, and selection of Design-Builder and award of a Contract;
- Setting the general conceptual direction through design guidelines and preliminary schematics;
- Contract administration;
- Quality verification and audit of the work and services of Design-Builder;
- Provision of certain due diligence information and data included in the RFP;
- Identification of required property for the Project;
- Assistance with coordination with utilities;
- Review and acceptance of Design-Builder's work and services and payment for such work and services; and

Public relations, community outreach and media efforts.

At JRC's sole discretion, it may use its consultants in fulfilling or assisting with some or all of the responsibilities described in this <u>Part A, Section 1.5</u>. JRC has retained MOCA Systems as the Owner's Representative for the Project.

#### 1.6. General Overview of Work

Design-Builder will be responsible for furnishing and developing, and for obtaining final approval by JRC of, the design for the Project and constructing the Project in accordance with the approved design and all related requirements of the Contract. All Work will be in accordance with applicable building codes, standards, federal, State, and local law and approvals, including the ADA, industry best practices, and the requirements of the Contract. Design-Builder will also be responsible for coordination with JRC's Project team and the Owner's Representative. Further detail on the Work is set out in Part A, Section 2.3.

The design of the Project will be based on the Project Overview and Sequence Report ("POS") and Project Definition Documents, which will include design guidelines and a schematic set of documents prepared by MOCA Systems on behalf of the JRC.

#### 1.7. The Procurement Process

JRC will use a two-step procurement process to select Design-Builder.

This RFQ is the first step in the procurement process and is issued to solicit information, in the form of SOQs. JRC will evaluate the SOQs to determine a short-list of the Proposers that are the most highly qualified to perform the Work (the "Short-Listed Proposers") in accordance with the procedures and evaluation criteria described in Part A, Section 6.

The second step of the procurement process will include the JRC issuing an RFP to the Short-Listed Proposers, receiving and evaluating the Proposals, the selecting of Design-Builder, and then awarding and executing the Contract.

The RFP will not require the Proposers to submit a design. Materials provided to the Proposers during the RFP period will be used as the basis of design for the Design-Builder, with input from the JRC, to use after award of the Contract to establish a guaranteed maximum price ("GMP") for the Project.

See also Part A, Section 4.2 for additional information.

#### 1.8. RFQ Schedule and Overall Procurement Schedule

JRC anticipates carrying out the RFQ process in accordance with the following schedule:

Issue RFQ	Thursday May 16, 2019
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Pre-Statement of Qualifications Conference	Thursday May 23, 2019 10:00 a.m. (Pacific Time)
Deadline for questions regarding the RFQ	Thursday May 30, 2019 12:00 p.m. (Pacific Time)
Deadline for questions relating to any addenda issued after May 30, 3019	Thursday, June 13, 2019 12:00 p.m. (Pacific Time)
SOQ Submittal Deadline	Thursday June 27, 2019
Anticipated Announcement of Short-Listed Proposers	Thursday July 11, 2019

Following the announcement of the Short-Listed Proposers, JRC anticipates the following procurement activities and schedule:

Issue RFP	Monday July 15, 2019
Proposals Due	Thursday August 15, 2019 12:00 p.m. (Pacific Time)
Proposer Interviews	Thursday August 22, 2019
Identification of Preferred Proposer	Friday August 23, 2019
Anticipated Award and Execution of Contract	Thursday August 29, 2019

#### 2. PROJECT DESCRIPTION AND SCOPE OF WORK

#### 2.1. Overview of Project

The Project will consist of a Visitor/Welcome Center and three possible options (Secure Parking Structure, Connecting Elements, and Capitol Central Plant) that would be incorporated at the discretion of the JRC, generally described as follows:

- a) Visitor/Welcome Center of approximately 40,000 gross square feet in size and located below ground west of the historic West Wing of the State Capitol Building. The Project will provide an enclosed underground queuing and events/exhibit area, security screening at the point of entry and a visitor center with two exhibit halls, orientation room, docents lounge, and office. Additionally this will require the relocation of site utilities as needed to implement the plan. The underground facility will be connected to the West Wing of the State Capitol Building at the basement level. A professional exhibit/museum design firm will be retained by JRC to work in collaboration with the Design-Builder in the design and the layout of both the exhibit area of the Visitor/Welcome Center and the exhibits to be contained therein. The Design-Builder will also incorporate all requirements for technology and power cabling needs for the proposed exhibits.
- b) Option 1: Secure Parking Structure located below ground on the Capitol grounds comprised of 150 stalls, attendant office space, drop off and pick up areas and shuttle parking. This structure needs to be flexible in its design and able to be repurposed to office space sometime in the future.
- c) Option 2: Connecting Elements across N Street.
- d) Option 3: Capitol Central Plant, which will provide mechanical, electrical and plumbing ("MEP) services to the New Annex, West Wing and Visitor/Welcome Center.

#### 2.2. Project Details

The Project will emphasize California state and local governance, geography, history, and civic education and related content, in order to welcome, engage, and easily accommodate large school and other tour groups while affording such groups access into the historic West Wing.

#### 2.3. Scope of Work

This <u>Section 2.3</u> will provide the Proposers with basic background information regarding the general scope of the Work to allow the Proposers to formulate teams and submit SOQs. The detailed scope of work for the RFP is in development and may differ from the high-level information provided in this RFQ.

The Work is anticipated to include:

(a) Initial studies, reports, investigations, and design work to enable the JRC and the Design-Builder to arrive at a guaranteed maximum price for the Work;

- (b) Validation and confirmation of the preliminary geotechnical report:
- (c) Design and construction of the Project;
- (d) Management of the design and construction of the Project; obtaining required clearances, licenses, and permits for Work, Work sites, storage areas, etc., both on-and off-site;
- (e) Coordination with Project stakeholders under JRC/Owner's Representative direction;
- (f) Design and construction quality control and quality validation;
- (g) Environmental investigations, monitoring, investigation, and remediation associated with or resulting from Design-Builder's activities;
- (h) Project safety and security, including accommodation of coordination of large groups around the Project;
- (i) Preliminary engineering, such as surveying and geotechnical investigations;
- (j) Drainage and erosion control;
- (k) Site clearance and preparation;
- (I) Construction waste disposal and handling;
- (m) Coordination with Project-related public involvement activities; and
- (n) Development of all required plans, studies, and reports required for the Work, including surveys and geotechnical reports.

Design-Builder will be responsible for furnishing all labor, material, equipment, services, and support facilities for the Work.

#### 2.4. Environmental Status of Project

DGS, on behalf of JRC, has begun the CEQA process and expects it to be complete in February of 2020.

#### 2.5. Permitting and Other Governmental Agreements

The RFP will provide details regarding permits and allocation of responsibility for securing them together with Design-Builder's obligations with respect to permitting and approval obligations applicable to the Work.

#### 2.6. Site Acquisition

JRC will provide the Project Site. A site for the Project has been designated to the west of the West Wing of the State Capitol Building. The Project Site will be available in the fall of 2019.

#### 2.7. Site Conditions

#### 2.7.1. Geotechnical

JRC, in conjunction with DGS, is currently in the process of developing a preliminary geotechnical report and survey.

#### 2.7.2. Utilities

JRC, in conjunction with DGS, is currently in the process of developing a survey with utility information. It is expected the utility scope of work of the Design-Builder shall require (a) relocation of utilities within the same general area following utility providers' requirements; (b) minor adjustments in utilities from the current location; or (c) protection of utility in place during construction. Utility-related design services are also anticipated to be included in the Work.

#### 2.7.3. Hazardous Materials

JRC, in conjunction with DGS, is providing initial due diligence services and will provide all information related to such upon receipt.

#### 2.7.4. Tribal Artifacts and Remains

JRC, DGS and the interested local tribal leaders are developing practices and procedures that will be used to appropriately handle tribal artifacts and remains. This process is being developed as part of the CEQA process and will be provided in the RFP.

#### 2.7.5. Third Parties

The RFP will provide further details regarding third party coordination and responsibilities of Design-Builder.

#### 2.8. Governmental Agencies, Key Stakeholders Coordination

The RFP will include the parties' respective obligations for coordination with all governmental agencies and third-party stakeholders that will occur throughout the design and permitting process.

#### 2.9. Other Due Diligence Activities

JRC is currently assessing if any additional information regarding site conditions or other due diligence beyond that which is identified in this <u>Part A</u> will be provided. Short-Listed Proposers may, during the RFP process, be asked to provide input on this topic; however JRC is under no obligation to provide such additional information.

#### 2.10. Changes in the Fixed Limit of Construction Costs

JRC may at it sole discretion increase or amend the fixed limit of construction costs ("FLCC") as needed to complete the project. The FLCC is presently set at \$40,000,000 which is the maximum amount that the JRC intends to spend on the design and construction of the Visitor/Welcome Center. The GMP may be equal to or less than the FLCC but may not exceed the FLCC. The Design-Builder's obligation is to work within the FLCC to accomplish all of the desired scope of work. The FLCC may be increased by JRC if in its sole discretion it is determined by the JRC that after review of the progress of the work the:

- (a) Scope should be increased to include one or more of the three alternate options described in Section 2.1 (b), (c) and (d);
- (b) Scope of the Visitor/Welcome Center needs to be reduced to stay within the FLCC; or
- (c) Scope of the Visitor/Welcome Center is to be expanded to provide the functions that JRC believes needs to be included in the project to accomplish the goals of the Executive Committee.

#### 2.11. Completion Deadlines

In addition to the Project, the JRC will be constructing a New Annex on the Capitol grounds. It is important that the Design-Builder complete timely the Project in order to accommodate the start of construction of the New Annex. Beneficial occupancy is also necessary to permit the JRC to begin installing the exhibits in the Visitor/Welcome Center. The deadline for beneficial occupancy is currently anticipated to be September 2021. The RFP will contain additional details regarding completion dates and requirements.

#### 3. NATURE OF AGREEMENT

#### 3.1. Contract Type and Payment

JRC intends to procure and deliver the Work using a best value selection process that, if awarded, will result in a two-phase progressive design-build contract with a GMP with a fixed fee and general conditions. The development of the GMP will be on an open book basis and JRC will be entitled to review all projected cost- and actual cost-related information associated with the GMP and any changes thereafter. The first phase will advance the design to a point where Design-Builder can provide a proposal for a GMP that does not exceed the FLCC. The second phase will include completion of the design and construction of the Project.

Further detail on the amount, timing, and manner of payments will be included in the RFP.

Notwithstanding anything to the contrary in this RFQ, JRC reserves the right to revise the scope of this procurement and the delivery model.

#### 3.2. Project Funding

JRC's funding plan currently consists of funding for the Project from previously appropriated funds. JRC has budgeted \$40,000,000 as the FLCC for the design and construction of the Project.

#### 3.3. Performance Security, Insurance, and Indemnity

JRC anticipates that the Contract will require the Design-Builder to provide both payment and performance security, guarantees, and insurance coverage in connection with the Work, and to indemnify, defend, and hold JRC and related entities and persons harmless against third party and other claims as specified in the Contract. Specific requirements for the performance and payment security, guarantees, insurance, and indemnification will be included in the RFP and the Contract.

#### 3.4. Standards for Contract

JRC anticipates including a set of project guidelines in the RFP, as well as a baseline Project definition and configuration.

#### 3.5. DVBE and SBE Requirements

JRC has made the following determinations with respect to Disabled Veteran Owned Business ("DVBE") and Small Business Enterprise ("SBE") requirements:

DVBE: 5% of the Contract Price

SBE: 5% of the Contract Price

Additional information regarding these requirements and applicable goals will be included in the RFP.

#### 3.6. Prevailing Wages

Prevailing wages shall be paid to all workers employed on the Project.

The Project will require a project labor agreement and a community workforce agreement.

Additional information regarding these requirements shall be set forth in the RFP.

#### 3.7. Warranties and Parent Guaranties

The Design-Builder may be required to provide a warranty of some or all of the Work for a period specified in the Contract. A warranty bond from the Design-Builder may be required to support its obligations with respect to such warranties and work relating to such portions.

A guaranty of the Design-Builder's obligations under the Contract may, in JRC's sole discretion, be required under the following circumstances: (i) the Proposer was advised by JRC that a guaranty would be required as a condition to short-listing of the Proposer, (ii) the Design-Builder's organization is a newly formed corporation or a limited liability entity, (iii) the Proposer (or an Equity Member if the Proposer is a partnership, joint venture or limited liability company) is not the ultimate parent entity in its organizational/corporate structure, (iv) the form of organization of the Proposer changes after short-listing and JRC determines, in its sole discretion, to require a guarantor as a condition to approving such change; (v) if financial statements of a Financially Responsible Party are provided to demonstrate financial capability of the Proposer or an Equity Member; (vi) as noted in Form D, note number 1; or (vii) the Proposer's financial capability adversely changes between short-listing and the due date for the Proposal, as determined by JRC, in its sole discretion. In the event a guaranty is required, it must come from the ultimate parent or another entity acceptable to JRC.

Additional details regarding the guaranties and responsibilities will be included in the RFP.

#### 3.8. Office Location

The Design-Builder will be required to establish a co-located office within a certain radius of the Project. Further details will be provided in the RFP.

#### 4. PROCUREMENT PROCESS

#### 4.1. Statutory Authority

JRC is issuing this RFQ and carrying out the procurement in accordance with the State Capitol Building Annex Act of 2016, which is set forth in Article 5.2 (commencing with Section 9112) of Chapter 1.5 of Part 1 of Division 2 of Title 2 of the Government Code; "Annex Act"), and other applicable provisions of law.

The JRC is generally not subject to the State Contract Act and other provisions of the Public Contract Code relating to bidding and proposals.

#### 4.2. Overall Process

The procurement involves a two-stage process: this RFQ followed by an RFP.

JRC will evaluate the SOQs it receives in response to this RFQ and will select the Short-Listed Proposers eligible to respond to the RFP in accordance with this RFQ. JRC intends to short-list no less than three (3) and no more than four (4) Proposers.

Following the selection of Short-Listed Proposers, JRC will issue the RFP to the Short-Listed Proposers.

The RFP process will include disclosure of materials and communications with JRC that are confidential in nature and all Short-Listed Proposers will be required to execute a non-disclosure agreement, the form of which will be provided following short-listing. The agreement will address confidentiality as well as the protocols governing the RFP process.

Following receipt and evaluation of Proposals, JRC may select a Preferred Proposer, based on the evaluation criteria listed in the RFP, with whom to negotiate and finalize the Contract for award and execution.

JRC currently contemplates that a best value evaluation process will be used to evaluate Proposals. The RFP will set out JRC's rights and remedies if JRC is unable to finalize the terms and conditions of the Contract with the Preferred Proposer, the Preferred Proposer elects not to execute the Contract, or any other condition to execution of the Contract with the Preferred Proposer is not satisfied, which may include, without limitation, that JRC may select the next highest rated Short-Listed Proposer(s) in succession to finalize the Contract for award and execution. Alternatively, JRC may, at any time, terminate the procurement. JRC further reserves any and all rights in the Annex Act and any other statutes and procedures applicable to this procurement.

#### 4.3. Questions and Requests for Clarification; Addenda

In order to facilitate receipt, processing, and response, the Proposers must submit all questions and requests for clarification in writing to the RFQ Procurement Contact by email or hard copy (if by hard copy, a flash drive containing the questions and/or requests for clarification must also be provided) at the address listed below.

The RFQ Procurement Contact for this RFQ and the Project is David Hart, FAIA, JRC's Owner Representative.

Where documents are required under this RFQ to be submitted in hard copy, the Proposers shall use the following address between the hours of 8:00 a.m. and 5:00 p.m. (Pacific Time):

MOCA Systems
Park Tower
980 9th Street, Suite 2140
Sacramento, CA 95814
Attention: David Hart, EALA

Attention: David Hart, FAIA, Owner's Representative

Phone: (916) 520-1571

E-mail: castatecapitolannex@mocasystems.com

The Proposers are responsible for ensuring that any written communications clearly indicate on the first page or in the subject line, as applicable, that the material relates to the "Capitol Visitor/Welcome Center Project."

Questions and comments, including requests for clarification or interpretation, shall (i) be sequentially numbered; (ii) specifically reference the relevant RFQ section and page number, unless such request is of general application (in which case the request for clarification shall so note); (iii) not identify the Proposer's identity in the body of the question; and (iv) be in a format compatible and readable by Microsoft Word.

JRC will provide responses to the Proposer clarification requests within a reasonable time following receipt, subject to the deadlines in <u>Part A, Section 1.8</u>. JRC will post responses to those questions of general application and requests for clarifications which JRC deems to be material and not adequately addressed in previously provided documents on the Website.

No telephone, facsimile, or oral requests will be considered. No requests for additional information or clarification to any person other than the RFQ Procurement Contact as set out in Part A, Section 4.3 will be considered. Questions from a Proposer shall be submitted only by a single representative of that the Proposer, and must include the requestor's name, address, telephone number and email address, and the Proposer that the requester represents.

The questions and JRC's responses will be in writing and posted on Website to all Proposers. JRC may rephrase questions as it deems appropriate and may consolidate similar questions. JRC may also create and answer questions independent of the Proposers' questions. JRC contemplates issuing multiple sets of responses at different times during the procurement process.

JRC reserves the right to revise this RFQ by issuing addenda to this RFQ at any time before the SOQ Submittal Deadline and will post any addenda on the Website. All addenda shall be in writing and shall only be posted to the Website. In issuing an addendum shortly before the SOQ Submittal Deadline, JRC shall consider whether an extension of the SOQ Submittal Deadline is warranted.

The Proposers shall monitor the Website for information concerning this procurement and will be required to acknowledge in their transmittal letters (**Form A**) that they had access to all relevant materials posted thereon.

#### 4.4. Pre-Statement of Qualifications Meeting

A pre-statement of qualifications conference will be held in the DAW Training Room, 925 L Street, Lower Level, Sacramento, CA 95814, on May 23, 2019, at 10:00 a.m. All interested parties are invited and highly encouraged to attend. The Project will be discussed and questions will be taken from attendees. Nothing said at the meeting is binding; however, if any matters raised or discussed at the meeting need to be clarified, they will appear in an addendum or the responses to questions.

#### 5. SOQ SUBMITTAL REQUIREMENTS

#### 5.1. General

JRC expects SOQs submitted in response to this RFQ to provide enough information about the requested items so as to allow JRC to evaluate the Proposers based on the criteria in this RFQ.

SOQs shall be submitted exclusively in the English language, inclusive of English units of measure, and financial terms in United States of America dollar denominations.

#### 5.2. Format

The SOQ shall consist of two (2) volumes (i.e., <u>Volumes 1 and 2</u>). Each responding Proposer shall submit one (1) original and four (4) copies (for a total of 5) of each volume. Each volume shall be separately bound with a wire or plastic binding. The original SOQ and each copy shall be contained collectively in one or more durable, sealed containers.

Each volume of the original SOQ must be clearly marked "Original" on its face and spine. Each copy shall be numbered 1 through 4 on its face and spine (and the copies containing financial information shall be specifically marked "Financial Information"). Each volume shall have the Proposer's name and volume number clearly marked on the face and spine.

If applicable (see <u>Part B, Volume 2, Section 1.1, subsection d</u>), the original and Copy 1 of <u>Volume 2</u> shall each contain the original, audited financial statements prepared in a language other than English together with their English language translations. Copies 2 through 4 of <u>Volume 2</u> shall contain only the English language translations.

In addition to the hard copy SOQ submittal, each Proposer shall submit an electronic copy (on a USB flash drive) of the SOQ in searchable and printable format compatible with portable documents format (.pdf) (except that original executed letters need not be searchable). The ".pdf" submissions must be organized to correspond to the "tab" requirements in <a href="Part A">Part A</a>, <a href="Section 5.3">Section 5.3</a>. The Proposer may elect to "index" the ".pdf" submission or provide a series of discrete ".pdf" files, named so as to correspond to the "tab" requirements in <a href="Part A">Part A</a>, <a href="Section 5.3">Section 5.3</a>. The Proposer's "flash drive" of its electronic submission must be appended to the Proposer's "Original" <a href="Volume 1">Volume 1</a>.

Submittals must be prepared on 8-1/2" x 11" sized white paper, except as noted below. Double-sided printing is requested. Each printed side shall be considered one page. 11" x 17" pages are only allowed (and shall be included in the page count and numbered by the Proposer as two pages per printed side if contained in Volume 1) for Form D, organizational charts, other drawings or schedules, but not for narrative text. Printed lines may be single-spaced. Volume 1 (as described in Part B) shall have all pages sequentially numbered and not exceed fifty (50) pages. The following do not count toward the fifty (50) page limit and need not be sequentially numbered:

- Form A and any letters required to be appended to Form A:
- the Executive Summary;

- the Confidential Contents Index:
- Forms B-1 and E, F, and G;
- **Form D** (which has a separate maximum ten (10) page limit, which page limit shall exclude the separate "Notes" page of the form);
- the disclosures provided in response to <u>Part B</u>, <u>Volume 1</u>, <u>Sections 1.10.1, 1.10.2 and 1.10.3</u> (each of which should be provided in an appendix to <u>Volume 1</u>);
- resumes:
- Form B-2;
- Form C; and
- Volume 2 (financial information).

The font size in <u>Volume 1</u> shall be no smaller than 11-point, provided the font in organizational charts, graphics, and tables in <u>Volume 1</u> may be 10-point so long as the organizational charts, graphics, and tables are legible. Standard corporate brochures, awards, licenses, and marketing materials shall not be included in a SOQ.

#### 5.3. Contents and Organization

The Proposers must organize their SOQ in the order outlined in <u>Part B</u>. The Proposers are responsible for submitting with their SOQ all materials required by this RFQ. Additional material is subject to any applicable page limitation. Each volume may be subdivided as needed, so long as the Proposers "tab" the content of their SOQ to correspond to the section reference for ease of JRC's review.

#### 5.4. SOQ Submittal Requirements

All packages constituting the SOQ shall be individually and clearly labeled with the name of the Proposer and additionally labeled as follows:

Response to the Request for Qualifications (RFQ No. 1914871) to Design and Build the Capitol Visitor/Welcome Center

SOQs shall be delivered by hand or express mail courier to the JRC "RFQ Procurement Contact" as set out in Part A, Section 4.3.

JRC will not accept regular mail, facsimile, or email submission of SOQs.

SOQs must be submitted by the SOQ Submittal Deadline. Time is of the essence and any SOQs received after that date and time will be rejected and returned unopened. SOQs will be accepted by JRC during normal business hours up to the SOQ Submittal Deadline and time specified.

The Proposers are solely responsible for ensuring that JRC receives their SOQs by the SOQ Submittal Deadline at the address listed in <u>Part A, Section 4.3</u>. JRC shall not be responsible for any delays in delivery beyond the control of JRC, including those caused by weather, difficulties experienced by couriers or delivery services, misrouting of packages by courier or delivery services, improper, incorrect, or incomplete addressing of deliveries, and other occurrences.

Where forms are provided for submittal (including **Form A** through **Form D**), the Proposers may not alter the forms, other than to complete the required information and to provide responses to the listed questions.

#### 6. EVALUATION PROCESS AND CRITERIA

#### 6.1. Responsiveness

Each SOQ received by the SOQ Submittal Deadline will be reviewed for (a) the responsiveness of the Proposer to the requirements in this RFQ, (b) conformance to the RFQ instructions regarding organization and format, and (c) nonconformities, irregularities, and apparent clerical mistakes that are unrelated to the substantive content of the SOQ. Those SOQs not responsive to this RFQ may be excluded from further consideration and the Proposer will be so notified. JRC may also exclude from consideration any Proposer whose SOQ contains a material misrepresentation.

#### 6.2. Pass/Fail Evaluation

Following or in conjunction with evaluation of each SOQ for responsiveness, JRC will evaluate each SOQ based upon the following pass/fail criteria. A Proposer must obtain a "pass" on all pass/fail items in order for its SOQ to be evaluated qualitatively under <u>Part A, Section 6.3</u>.

- (a) The SOQ contains an original executed transmittal letter (**Form A**) as required in <u>Part B</u>, <u>Volume 1</u>, <u>General</u>.
- (b) The Proposer is capable of obtaining a performance bond and a payment bond, each in the aggregate amount of \$70,000,000, from an Eligible Surety during the performance of the Work (through at least final acceptance).
- (c) Neither the Proposer nor any other entity that has submitted **Form C** as required by this RFQ is currently disqualified, removed, debarred, or suspended from performing or bidding on work for the federal government or any state government.
- (d) The Proposer and its Equity Members have the financial capability (as determined by JRC, in its sole discretion) to carry out the Work responsibilities potentially allocated to it as demonstrated by the materials provided in Part B, Volume 2 Section 1.1 of the SOQ. An "Equity Member" means (i) each entity with a direct equity interest in the Proposer (whether as a member, partner, shareholder, joint venture member, or otherwise) and (ii) each entity proposed to have a direct equity interest in the Proposer. The evaluation will take into account the following considerations, among others identified as relevant by JRC, in its sole discretion, both currently as well as over the last three (3) years, as appropriate:
  - Short-term liquidity;
  - Long-term debt and solvency outlook; and
  - Additional considerations related to treatment of subsidiaries, tax and special liabilities, etc.
- (e) The Proposer team when taking into account all of its team members' experience, has the minimum design and construction capability (as determined by JRC, in its sole discretion) to carry out the responsibilities for the Work potentially allocated to it in the Contract.

- (f) The information disclosed in **Form C** and/or in response to <u>Part B, Volume 1, Section 1.9</u>, does not, in JRC's sole determination, materially adversely affect the Proposer's ability to carry out the responsibilities for the Work potentially allocated to it.
- (g) The Proposer or Proposer team members (on behalf of the Proposer) make the express, written commitments as required by <u>Part B, Volume 1, Section 1.9</u> regarding the availability of individuals designated in the SOQ for the Key Personnel positions.
- (h) The Proposer is currently licensed by the California Contractors State License Board State and holds a (B) General Building Contractor license.

#### 6.3. Qualifications Evaluation Criteria and Weighting

Each responsive SOQ passing all of the "pass/fail" requirements above will be evaluated and scored according to the criteria below.

#### **6.3.1.** Proposer Structure and Experience (100 Points Maximum)

Proposer Structure and Experience (as referenced in <u>Part B, Volume 1</u>) will be evaluated in accordance with the criteria in this <u>Part A, Section 6.3.1</u>.

- (a) The extent and depth of the experience of the Proposer team with performing and managing comparable projects (e.g., projects of comparable scope and complexity) and utilizing design-build, including progressive design-build, and GC/CM or construction manager at risk. (50 points) Specifically:
- (i) Design and construction of buildings with a gross floor area between 20,000 to 50,000 square feet for either a public sector or private sector client;
- (ii) Projects that have historical significance and/or projects that include additions to historical landmark buildings;
- (iii) Visitor centers or other exhibit focused facilities (public or private) of the scale described in the Project Description;
  - (iv) Facilities that are below grade;
  - (v) Design-build, including progressive design-build, projects; and
  - (vi) Projects in Northern California.
- (b) The extent and depth of experience of the management team and Key Personnel with performing design-build, including progressive design-build, and GC/CM or construction manager at risk work on comparable projects (e.g., projects of comparable scope and complexity), and in performing personnel roles similar to those proposed for such individuals by the Proposer in connection with the Project. (25 points)
- (c) The extent and depth of experience of the Proposer team members and the management team and Key Personnel working together on comparable projects (e.g., projects of comparable scope and complexity). (25 points)

#### 6.4. SOQ Evaluation Procedure

JRC anticipates using a selection committee appointed by JRC to review and evaluate the SOQs in accordance with the above criteria. At various times during the deliberations, JRC may request additional information or clarification from the Proposer or may request the Proposer to verify or certify certain aspects of its SOQ. The scope, length, and topics to be addressed in any such clarification response shall be prescribed by, and subject to, the sole discretion of JRC. JRC may contact the firm and personnel references supplied by the Proposer as well as other potential references not listed, including internal personnel of JRC and its consultants and advisors.

Evaluations of SOQs are subject to the sole discretion of JRC and its staff, with assistance from such professional and other advisors as JRC may designate. JRC will make the final determinations of the Short-Listed Proposers, as it deems appropriate, in its sole discretion, and in the best interests of the Project and the Work.

Each Proposer will be notified in writing whether or not it has been selected for the short-list.

#### 6.5. Changes in Proposer Organization

Subject to the limitations in this RFQ, JRC shall permit Short-Listed Proposers to add, delete, or substitute team members and reorganize their teams during the procurement process unless the change results in actual or potential organizational conflicts of interest or renders the Proposer team, in JRC's sole determination, less qualified to undertake the Work. Notwithstanding the foregoing, following submittal of the SOQs, the following actions may not be undertaken without JRC's prior written consent:

- (a) Deletion, substitution, or change in composition of a Short-Listed Proposer team member identified in its SOQ or a change in the role or scope of work of a team member;
- (b) Deletion or substitution of personnel identified in <u>Part B, Volume 1, Section</u> 1.9, of its SOQ or a change in the role or position of such personnel;
- (c) Deletion or substitution of an Equity Member of a Short-Listed Proposer, a guarantor of an Equity Member or Short-Listed Proposer, or any other entity that will bear financial responsibility or liability for the performance of the Short-Listed Proposer; and
- (d) Other changes, direct or indirect, in the equity ownership of a Short-Listed Proposer (excluding the transfer of shares in a publicly traded company that do not result in a change in control of such company).

#### 6.6. RFP Procedure and Evaluation

Short-Listed Proposers are advised that the evaluation criteria and weightings for the evaluation of the RFP Proposals will differ from the criteria in this RFQ to evaluate SOQs. In addition, the scores and evaluation of the SOQs shall not carry over or be used in any way in the evaluation of the RFP Proposals.

# 7. COMMUNICATIONS, PUBLIC INFORMATION, AND ORGANIZATIONAL CONFLICTS OF INTEREST

#### 7.1. Communications and Contacts

The following rules of contact shall apply during the procurement for the Work, effective as of the date of issuance of this RFQ through the execution of the Contract. These rules are designed to promote a fair, competitive, and unbiased procurement process. Additional rules or modifications to these rules may be issued by JRC in connection with the draft RFP process and in the RFP. Contact includes face-to-face, telephone, facsimile, email, or formal written communication, either directly or indirectly by an agent, representative, promoter, or advocate of a Proposer.

The specific rules of contact during the RFQ phase (unless another period is otherwise noted) are as follows:

- (a) No Proposer or any of its team members may communicate with another Proposer or its team members with regard to the RFQ, the RFP, or either team's Proposal; provided, however, that subcontractors that are shared between two or more Proposer teams (subject to the restrictions in <a href="Part A">Part A</a>, Section 7.4.2) may communicate with their respective team members so long as those Proposers establish reasonable protocols to ensure that the subcontractor will not act as a conduit of information between the teams (contact among the Proposer organizations is allowed during JRC-sponsored informational meetings).
- (b) JRC shall be the sole contact for purposes of this procurement, the RFQ, and the RFP. The Proposers shall correspond with JRC regarding the RFQ and RFP only through designated representatives (which initially shall be the RFQ Procurement Contact as set out in Part A, Section 4.3).
- (c) Commencing with the issuance of this RFQ and continuing until the earliest of (i) award and execution of the Contract, (ii) rejection of all Proposals by JRC, or (iii) cancellation of the procurement, no Proposer or representative thereof shall have any *ex parte* communications regarding the RFQ, RFP, the Contract or the procurement described in this RFQ with:
  - Any member of the JRC;
  - Any JRC staff, advisors, contractors, or consultants involved with the procurement except for communications expressly permitted by the RFQ or RFP or except as approved in writing in advance by the RFQ Procurement Contact, in his sole discretion;
  - Legislative Counsel of California or staff of the Office of Legislative Counsel;
  - Director of the Department of General Services; and/or
  - Staff of the Governor's office, including the Governor's Director of Government Operations

The foregoing restriction shall not, however, preclude or restrict communications with regard to matters unrelated to the Work, the Project, this RFQ, the RFP, the Contract, or the procurement or limit participation in public meetings or any public or Proposer workshop related to the Work, the Project, this RFQ or the RFP. Any Proposer engaging in such prohibited communications may be disqualified at the sole discretion of JRC.

- (d) The Proposers shall not contact the following identified stakeholders regarding the Work and the Project, including employees, representatives, members, consultants, and advisors of the entities listed below. JRC shall provide any necessary coordination during the RFQ stage with such entities in order that, among other things, the procurement is implemented in a fair, competitive, and transparent manner and with uniform information:
  - California Department of General Services;
  - California Department of Finance;
  - Members of the Assembly Committee on Rules;
  - Members of the Senate Committee on Rules;
  - Leadership of both houses of the Legislature
  - California Highway Patrol; and
  - California Department of Parks and Recreation

Information requests concerning these entities shall be sent to the RFQ Procurement Contact as set out in Part A, Section 4.3.

- (e) Any communications determined to be prohibited or improper, at the sole discretion of JRC, may result in disqualification.
- (f) Any official information regarding the Work and the Project will be disseminated from JRC's office on agency letterhead and communicated by the RFQ Procurement Contact as set out in <u>Part A, Section 4.3</u>.
- (g) JRC will not be responsible for, and the Proposers may not rely on, any oral or written exchange or any other information or exchange that occurs outside the official process specified in this RFQ.

#### 7.2. Public Records Laws

Once submitted, the SOQs shall become the property of JRC, and may not be returned to the Proposers.

SOQs are subject to the Legislative Open Records Act (Gov. Code, § 9070 et seq.) (the "LORA") and the California Public Records Act (Government Code section 6250 et seq.) (the "CPRA") (collectively referred to as "Public Records Laws"). The Proposers are encouraged to familiarize themselves with the Public Records Laws. In the event the Proposer submits any

documents which the Proposer believes are not subject to disclosure pursuant to the Public Records Laws, it must conspicuously mark each document "CONFIDENTIAL" or "CONFIDENTIAL TRADE SECRETS" in the header or footer of each such page affected. Blanket designations that do not identify the specific information shall not be acceptable and may be cause for JRC to treat the entire SOQ as public information.

JRC will not advise a Proposer as to the nature or content of documents entitled to protection from disclosure under the Public Records Laws or other applicable laws, as to the interpretation of such laws, or as to the definition of trade secret. Nothing contained in this provision shall modify or amend requirements and obligations imposed on JRC by the Public Records Laws or other applicable law. JRC reserves the right to disagree with the Proposer's assessment regarding confidentiality or proprietary nature of information in the interest of complying with the Public Records Laws.

In the event of any proceeding or litigation concerning the disclosure of any material submitted by the Proposer, JRC will be the custodian retaining the material until otherwise ordered by a court or such other authority having jurisdiction with respect thereto, and the submitting party will be responsible for otherwise prosecuting or defending any action concerning the materials at its sole expense and risk; provided, however, that JRC reserves the right, in its sole discretion, to intervene or participate in the litigation in such manner as it deems necessary or desirable. All costs and fees (including attorneys' fees and costs) incurred by JRC in connection with any litigation, proceeding, or request for disclosure shall be responsible for all of its own costs in connection with any litigation, proceeding, or request for disclosure.

In no event shall JRC, or any of its members, agents, representatives, consultants, or staff be liable to a Proposer or Proposer team member for the disclosure of all or a portion of a SOQ submitted under this RFQ.

#### 7.3. Organizational Conflicts of Interest

Without an exception granted by JRC, it is JRC's policy that any person or firm under contract, or previously under contract with JRC to prepare procurement documents, preliminary plans, planning reports or other project development products for the Project will not be allowed to participate in any capacity on a Proposer or a Proposer team.

Exceptions to this policy may be granted by JRC, upon written request from such person or firm, if it is determined that the person's or firm's involvement is in the best interest of the public and does not constitute an unfair advantage, in the JRC's sole discretion. The Proposer teams seeking such exception shall submit such written request as soon as possible (optimally no later than five days after the release of the RFQ) because JRC shall not extend the SOQ Submittal Deadline or be responsible for any inability or failure to respond prior to the SOQ Submittal Deadline to any such request.

The Proposer shall provide information concerning organizational conflicts of interest and disclose all relevant facts concerning any past, present, or currently planned interests which may present an organizational conflict of interest. The Proposer shall state how its interests or those of any of its team members, consultants, contractors, or subcontractors, including the interests of any chief executives, directors, or Key Personnel thereof, may result in, or could be viewed as, an organizational conflict of interest.

The Proposer is prohibited from teaming with, receiving any advice or discussing any aspect relating to the Work or the Project or the procurement of the Work or the Project with any person or entity with an organizational conflict of interest, including, but not limited to:

- Nossaman LLP;
- MOCA Systems;
- Geocon Consultants, Inc.;
- Ascent Environmental, Inc.:
- Morrow Surveying, Inc.; and
- "Affiliates" of the foregoing (meaning parent companies at any tier, subsidiary companies at any tier, entities under common ownership, joint ventures and partnerships involving such entities, and other financially liable or responsible parties for the entity). Common ownership does not include the holding of stock in a publicly traded company unless such stock ownership is a majority position or results in control of the affected entity.

Such persons and entities are also prohibited from participating on a Proposer team as an Equity Member, contractor, subcontractor, consultant, or subconsultant.

By submitting its SOQ, each Proposer agrees that, if an organizational conflict of interest is discovered, the Proposer must make an immediate and full written disclosure to JRC that includes a description of the action that the Proposer has taken or proposes to take to avoid or mitigate such conflicts. If an organizational conflict of interest that the Proposer knew, or should have known about, but failed to disclose is determined to exist during the procurement process, JRC may disqualify the Proposer. If an organizational conflict of interest that the Proposer knew, or should have known about, but failed to disclose exists and the Proposer has entered into a Contract as Design-Builder, JRC may terminate the Contract. In either case, JRC reserves all legal rights and remedies. The Proposers should not view the foregoing list as an exhaustive list of those firm(s) that have or may have conflicts of interest.

#### 7.4. Limitations on Proposer Team Membership

#### 7.4.1. Licensing Requirements

A California (B) General Building Contractor license is required for the work. A Proposer must be licensed by the California Contractors' State License Board as a condition of submitting an SOQ.

In addition, members of the Proposer team and individuals (including professional architects and engineers) that will be undertaking work that requires a California license must be licensed prior to performing the applicable work assigned to such member. For those individuals that are currently licensed and/or certified, identification of such professional licenses and certifications (including the state within which the license or certificate is granted and license or certificate number) must be referenced on resumes included in <u>Volume 1</u> of the SOQ.

Further licensing requirements with respect to the submission of Proposals will be included in the RFP.

#### 7.4.2. Participation on More Than One Proposer Team

To ensure a fair and competitive procurement process, Equity Members, Major Participants, Financially Responsible Parties, guarantors, and legal advisors of the Proposer teams are forbidden from participating, in any capacity, as a team member of another Proposer team during the course of the procurement. Individuals serving Key Personnel roles on one Proposer team may not serve Key Personnel roles on another Proposer team. In addition, entities that are under direct or indirect common ownership or have the same upstream parent may not be on separate Proposer teams or act as Equity Members, Major Participants, Financially Responsible Parties, or guarantors on separate Proposer teams.

If a Proposer is not short-listed as part of the RFQ evaluation process, the members of the unsuccessful Proposer team (including Major Participants) are thereafter free to participate on Short-Listed Proposer teams, subject to the requirements of this <u>Part A, Sections 7.4.2</u> and <u>7.3</u>. Any Proposer that fails to comply with the prohibition contained in this <u>Part A, Section 7.4.2</u> may be disqualified from further participation as a Proposer for the Work.

### 8. PROTEST PROCEDURES; DEBRIEFINGS

#### 8.1. Applicability and Process

This <u>Part A, Section 8</u> sets forth the sole and exclusive protest remedies available with respect to this RFQ. These provisions prescribe the sole and exclusive procedures for protests regarding:

- (a) Allegations that the terms of the RFQ are wholly ambiguous, contrary to legal requirements applicable to the procurement, or exceed JRC's authority;
- (b) A determination as to whether an SOQ is responsive to the requirements of the RFQ or as to whether an SOQ passes the pass/fail criteria in this RFQ; and
  - (c) Short-listing determinations.

#### 8.2. Required Early Communication for Certain Protests

Protests concerning the issues described in <u>Part A, Section 8.1</u> may be filed only after the Proposer has informally discussed the nature and basis of the protest with JRC, following the procedures prescribed in this <u>Part A, Section 8.2</u>. Informal discussions shall be initiated by a written request for a one-on-one meeting delivered to the RFQ Procurement Contact as specified in this <u>Part A, Section 4.3</u>. The written request shall include an agenda for the proposed one-on-one meeting. JRC will designate an individual or individuals to meet with the Proposer as soon as practicable to discuss the nature of the allegations. If necessary to address the issues raised in a protest, JRC may make appropriate revisions to the RFQ documents by issuing addenda.

#### 8.3. Deadlines for Protests

- (a) Protests concerning the issues described in <u>Part A, Section 8.1(a)</u> must be filed as soon as the basis for the protest is known, but no later than seven (7) days after issuance of the RFQ, unless the protest relates to an addendum to the RFQ, in which case the protest must be filed no later than five (5) days after the addendum is issued.
- (b) Protests concerning the issues described in <u>Part A, Section 8.1(b)</u> must be filed no later than seven (7) days after receipt of the notification of non-responsiveness or failure to pass all pass/fail criteria in this RFQ.
- (c) Protests concerning the issues described in <u>Part A, Section 8.1(c)</u> must be filed no later than seven (7) days after mailing of the notice of short-listing.

#### 8.4. Content of Protest

Any protest shall contain a full and complete written statement specifying in detail the grounds of the protest and the facts supporting the protest and shall include all factual and legal documentation in sufficient detail to establish the merits of the protest. The protest shall also include the name and address of the protestor and the RFQ or contract number. Statements shall be sworn and submitted under penalty of perjury.

#### 8.5. Filing of Protest

Protests shall be filed by hand delivery or express mail courier on or before the applicable deadline to the RFQ Procurement Contact at the address set forth in <u>Part A, Section 4.3</u>. For any protests filed after the SOQ Submittal Deadline, the Proposer filing the protest shall concurrently send a copy of the protest to the other Proposers whose addresses may be obtained by contacting the RFQ Procurement Contact as set out in Part A, Section 4.3.

#### 8.6. Comments from Other Proposers

Other Proposers may file statements in support of or in opposition to the protest within five (5) days of the filing of the protest. JRC shall promptly forward copies of all such statements to the protestor. Any statements shall be sworn and submitted under penalty of perjury.

#### 8.7. Burden of Proof

The protestor has the burden of proving its protest by clear and convincing evidence. JRC may discuss the protest with the protestor and other Proposers. No hearing will be held on the protest. The protest shall be decided on the basis of written submissions.

#### 8.8. Decision on the Protest

JRC or its designee shall issue a written decision regarding the protest within 30 days after the filing of the detailed statement of protest. If necessary to address the issues raised in a protest, JRC may make appropriate revisions to this RFQ by issuing an addendum.

The written decision of JRC or its designee shall be final and non-appealable.

#### 8.9. Protestor's Payment of Costs

If a protest is denied, the Proposer filing the protest shall be liable for JRC's costs reasonably incurred to defend against or resolve the protest, including legal and consultant fees and costs, and any unavoidable damages sustained by JRC as a consequence of the protest.

#### 8.10. Rights and Obligations of Proposers

Each Proposer, by submitting its SOQ, expressly recognizes and agrees to the limitation on its rights to protest provided in this Part A, Section 8, and expressly waives all other rights and remedies that may be available to the Proposer under law. These provisions are included in this RFQ expressly in consideration for such waiver and agreement by the Proposers. If a Proposer disregards, disputes, or does not follow the exclusive protest remedies provided in this section, it shall indemnify, defend, and hold JRC and its officers, employees, agents, and consultants harmless from and against all liabilities, fees, and costs, including legal and consultant fees and costs, and damages incurred or suffered as a result of such Proposer's actions. Each Proposer, by submitting a SOQ, shall be deemed to have irrevocably and unconditionally agreed to this indemnity obligation.

#### 8.11. Debriefings

All Proposers submitting SOQs will be notified in writing of the results of the evaluation process. The Proposers not short-listed may request a debriefing within ten (10) days of notification of short-listing. Debriefings shall be provided at JRC's earliest feasible time after written notification of the Short-Listed Proposers. The debriefing shall be conducted by a procurement official familiar with the rationale for the short-list decision.

#### Debriefings shall:

- (a) Be limited to discussion of the unsuccessful Proposer's SOQ and may not include specific discussion of a competing SOQ;
- (b) Be factual and consistent with the evaluation of the unsuccessful Proposer's SOQ; and
- (c) Provide information on areas in which the unsuccessful Proposer's SOQ had weaknesses or deficiencies.

Debriefing may not include discussion or dissemination of the thoughts, notes, or rankings of individual evaluators.

#### 9. JRC'S RESERVED RIGHTS

In connection with this procurement, JRC reserves to itself all rights (which rights shall be exercisable by JRC in its sole discretion) available to it under applicable law, including without limitation, with or without cause and with or without notice, the right to:

- Modify the procurement process to address applicable law and/or the best interests of JRC.
- Revise the scope, type, structure, and specific terms of this procurement.
- Modify the scope of the Project or the Work during the procurement process.
- Develop the Project, including any portion thereof, in any manner that it, in its sole
  discretion, deems necessary. If JRC is unable to negotiate a Contract to its satisfaction
  with a Preferred Proposer, it may negotiate in succession with the next highest rated
  Proposer(s), terminate this procurement and pursue other development or solicitations
  relating to the Work and/or the Project, or exercise such other rights under applicable
  law as it deems appropriate.
- Cancel this RFQ or the subsequent RFP, in whole or in part, at any time prior to the execution by JRC of a Contract, without incurring any cost obligations or liabilities.
- Issue a new request for qualifications after withdrawal of this RFQ or a subsequent RFP.
- Not short-list any Proposer responding to this RFQ.
- Not issue an RFP.
- Reject any and all submittals, responses, and SOQs received at any time.
- Modify all dates set or projected in this RFQ.
- Terminate evaluations of responses received at any time.
- Suspend and terminate Contract negotiations at any time, elect not to commence Contract negotiations with any responding Proposer, and engage in negotiations with other than the highest ranked Proposer.
- Issue addenda, supplements, and modifications to this RFQ.
- Appoint evaluation committees to review SOQs, make recommendations, and seek the assistance of outside technical, financial, and legal experts and consultants in SOQ evaluation.
- Require confirmation of information furnished by a Proposer, require additional information from a Proposer concerning its SOQ, and require additional evidence of qualifications to perform the work described in this RFQ.

- Seek or obtain data from any source that has the potential to improve the understanding and evaluation of the responses to this RFQ.
- Add or delete Proposer responsibilities from the information contained in this RFQ or any subsequent RFP.
- Negotiate with a Proposer without being bound by any provision in its Proposal.
- Waive nonconformities, irregularities, and apparent clerical mistakes in this RFQ process or an SOQ, accept and review a non-conforming SOQ or permit clarifications or supplements to a SOQ.
- Disqualify any Proposer that changes its submittal after the SOQ Submittal Deadline without JRC's approval.
- Disqualify any Proposer under this RFQ, the RFP or during the period between the RFQ and RFP for violating any rules or requirements of the procurement in this RFQ, the RFP or in any other communication from JRC.
- Add to the short-list of Proposers any Proposer that submitted a SOQ in order to replace a previously short-listed Proposer that withdraws or is disqualified from participation in this procurement.
- Develop some or all of the Project and/or the Work itself.
- Exercise any other right reserved or afforded to JRC under this RFQ or applicable laws and regulations.

This RFQ does not commit or bind JRC to enter into a contract or proceed with the procurement described in this RFQ. JRC assumes no obligations, responsibilities or liabilities, fiscal or otherwise, to reimburse all or part of the costs incurred or alleged to have been incurred by parties considering a response to or responding to this RFQ, or any subsequent RFP. All of such costs shall be borne solely by each Proposer.

# PART B Statement of Qualifications

The Proposers are required to assemble their SOQ in the order prescribed and following the outline form contained in this <u>Part B</u>. Italics indicate explanations or instructions to the Proposer as opposed to a request for information. For the convenience of the Proposers, an outline of the submittal requirements is included in <u>Exhibit 2</u>.

#### **VOLUME 1**

Volume 1 of the SOQ shall contain the following:

#### General

- (a) Form A (Transmittal Letter): A duly authorized official of the Proposer or the lead Equity Member must execute the transmittal letter in blue ink. For the Proposers that are joint ventures, partnerships, limited liability companies, or other associations, the transmittal shall be appended with letters on the letterhead stationery of each entity holding an equity interest in the Proposer, executed by authorized officials of each Equity Member, stating that representations, statements and commitments made in the SOQ on behalf of the Equity Member's firm have been authorized by, are correct, and accurately represent the role of the Equity Member's firm in the Proposer team.
- (b) Executive Summary: An Executive Summary, not exceeding three (3) pages. The Executive Summary shall be written in a non-technical style and shall contain sufficient information for reviewers with both technical and non-technical backgrounds to become familiar with the Proposer's SOQ and its ability to satisfy the financial and technical requirements of the Work.
- (c) Confidential Contents Index: A page executed (i.e., signed) by the Proposer that sets forth the specific items, including the section and page numbers within the SOQ at which such items are located, that the Proposer deems confidential, trade secret, or proprietary information protected from disclosure under the Public Records Laws; provided, however, if there are no page numbers for the specific item (and if page numbers are not required pursuant to this RFQ), the index need not include page numbers, but should provide a clear description of the location of the item. Blanket designations that do not identify the specific information shall not be acceptable and may be cause for JRC to treat the entire SOQ as public information. Notwithstanding the foregoing, the list required under this <u>Subsection (c)</u> is intended to provide input to JRC as to the confidential nature of a Proposer's SOQ, but in no event shall such list be binding on JRC, determinative of any issue relating to confidentiality or a request under the Public Records Laws or override or modify the provisions of or JRC's responsibilities under the Annex Act.

### **Proposer Structure and Experience**

The materials provided under this <u>Part B, Volume 1</u> relate primarily to the evaluation criteria set forth in <u>Part A, Section 6.3.1</u>.

The Proposers shall provide the following information relevant to qualifications of the Proposer, its Equity Members, Major Participants and Other Team Members.

#### 1.1. Proposer

Identify the legal name of the Proposer. The Proposer must be a legal entity and may not be a division or business unit of a legal entity (in such case, the legal entity would be the Proposer). If the name is a "doing business as", identify underlying names. Identify a single point of contact (a real person) and include the following information: name, title, address, telephone number and email address. Identify the legal name and nature of the Proposer and the state of its organization. If a Proposer has branch offices, state which office will be performing the majority of the Work. If a Proposer is a consortium, partnership, or any other form of a joint venture, the SOQ shall contain an executed teaming agreement, but if an executed teaming agreement does not yet exist, the SOQ shall contain the summary of the key terms of the anticipated agreement, including the percentages of ownership, roles of the various parties and anticipated execution date. Executed teaming agreements or summaries of teaming agreement key terms shall be included in an appendix to Volume 1.

#### 1.2. Equity Members

For each Equity Member of the Proposer, identify the entity's role, planned equity ownership percentage, and the entity's legal nature and state of organization. If a Proposer is a single entity, it will be deemed to be the sole "Equity Member" for purposes of this RFQ and the SOQ submittal requirements.

#### 1.3. Major Participants and Other Team Members

Identify all Major Participants and any other team members that the Proposer wishes to identify (e.g., quality validation firms, design subconsultants, etc.) in its SOQ at this time ("Other Team Members"). For each Major Participant and Other Team Member, identify the entity's role and the entity's legal nature and state of organization. If a Major Participant has branch offices, state which office will be performing the majority of the work. If either the Lead Contractor or Lead Architectural Firm is a consortium, partnership, or any other form of joint venture, the SOQ shall contain an executed teaming agreement, but if an executed agreement does not yet exist, the SOQ shall contain a summary of the key terms of the anticipated teaming agreement, including percentages of ownership roles of the various parties and anticipated execution date. Executed teaming agreements or summaries of teaming agreement key terms shall be included in an appendix to Volume 1. The Proposers shall not include more than one Lead Contractor or Lead Architectural Firm; provided, however, that the foregoing shall not preclude the Lead Contractor or Lead Engineer from being a consortium, partnership, or any other form of joint venture. If the Lead Contractor or Lead Architectural Firm is structured as a consortium, partnership, or other form of joint venture, as applicable, it must be structured on a joint and several basis and any joint venture agreement or other agreement must expressly so state.

#### 1.4. Proposer and Management Structure

Describe the Proposer's team and management structure, including its teaming arrangements, allocation of roles and responsibilities within the Proposer team and how the Proposer will institutionally operate. Describe how the Proposer's management structure will facilitate completion of all work required for the Work. Describe the prior experience (if any) of the

Proposer, Equity Members, and Major Participants working together within a consortium, partnership, or any other form of joint venture.

#### 1.5. Form B-1 and Organizational Charts

Provide Form B-1 (which may be attached as an appendix to Volume 1). Provide an organizational chart which sets forth the Proposer structure, teaming arrangements, and reporting requirements. Provide a separate organizational chart setting forth Key Personnel and other material personnel the Proposer wishes to identify and reporting relationships.

#### 1.6. **Relevant Experience**

Describe relevant experience held by the Proposer team (including the Proposer, Equity Members of the Proposer, and Major Participants), as applicable, with performing and managing comparable projects (e.g., projects of comparable scope and complexity) and utilizing designbuild, including progressive design-build, and GC/CM or construction manager at risk, comparable project delivery methods:

- Design and construction of buildings with a gross floor area between 20,000 to 50,000 square feet for either a public sector or private sector client;
- Projects that have historical significance and/or projects that include additions to historical landmark buildings;
- Visitor centers or other exhibit focused facilities (public or private) of the scale described in the Project Description:
  - (iv) Facilities that are below grade;
  - Design-build, including progressive design-build, projects; and (v)
  - Projects in Northern California. (vi)

Include no less than five and no more than 10 projects in the aggregate for the entire Proposer team with respect to the above categories of this Part B, Volume 1, Section 1.6 in which the entity played a significant role during the past 10 years (measured from the date of issuance of this RFQ) and in which Key Personnel listed in the SOQ were involved. Include at least one project identified (if any) in Part B, Volume 1, Section1.12(a). For each project, include a project description describing the role of the entity on such project, relevance of the project, and the entity's experience on such project to the Work and why that experience will provide value to JRC should the Proposer be awarded the Contract.

#### 1.7. **Project Information-Form D**

With respect to each project identified pursuant to Part B, Volume 1, Section 1.6, provide in Form D the project name and contract number, owner's name, address, contact name, and current email address and telephone number, dates of work performed (start and finish dates, if applicable), project description, contract value for the project (original price and final price), description of work and percentage actually performed by such entity, and project outcome or current status (including (a) identification and a description of an individual increase in the original contract amount by \$50,000 or more and (b) any time extensions for completion or other deadlines/milestones and (c) the reasons for such increases or time extensions, as applicable). Limit **Form D** to the same projects (not to exceed ten (10) projects) described in response to Part B, Volume 1, Section 1.6, and no more than one (1) page per project. **Form D** may not exceed ten (10) pages in total, which page limit shall exclude the separate "Notes" page of the form.

For design firms, projects, or contracts listed that were traditional design-bid-build architect/consultant/engineering services contracts, as opposed to, for example, design-build contracts, the information provided shall be limited only to the consultant/engineering services contract, rather than any ensuing construction contract where such entity had limited or no involvement.

For construction firms, for projects or contracts listed using the traditional design-bid-build delivery method, the information provided shall be limited only to the construction contract, rather than any design contract where such entity had limited or no involvement.

The Proposers are requested to verify that all contact information is correct, and are advised that if any contact information provided is not current, JRC may elect to exclude the experience represented by that project in determining the Proposer's qualifications.

### 1.8. Key Personnel

List the Proposer's Key Personnel for the Work and any other material personnel that the Proposer wishes to identify. Describe the relevance of each individual's experience to the Work and why that experience will provide value to JRC should the Proposer become Design-Builder. The Proposers should note that, notwithstanding that a Proposer may be short-listed, JRC reserves the right to disapprove a particular Key Personnel individual and require a Short-Listed Proposer to replace such individual. The following Key Personnel shall be listed:

- (a) Project Manager Senior Leader of the team. This the person who is responsible for leading the project/team from its inception to execution. Will collaborate and interact with senior leadership from JRC and Owner's Representative.
- (b) Construction Manager/Lead Superintendent Senior Leader that is located on site during the term of construction. Shall run the day to day operations on the construction site and control the schedule and deployment of trade and subtrade contractors in the completion of the work.
- (c) Senior Architect the individual that leads the team furnishing or performing the architectural design of the project.
- (d) Project Engineers The senior design engineers who collaborate with the architects and develop designs and calculations for mechanical, electrical, civil and structural elements of the project. Provide one resume for each discipline described.
- (e) Lead Pre-Construction Manager the individual that is to manage the costs and schedule associated with the project in arriving at the GMP.
- (f) Lead Estimator the individual responsible for managing the developing and compiling the project estimate.

(g) Lead Scheduler - the individual responsible for managing the developing and compiling the project schedule.

### 1.9. Key Personnel Resumes

Provide separate resumes of not more than one (1) page each for each Key Personnel, for any other member of the Proposer's management team whose name appears on an organizational chart, and for any other material personnel identified by the Proposer in its SOQ. Resumes may be provided as an appendix to <u>Volume 1</u>.

Each resume shall state the entity the person works for, the specific role(s) that each person listed is fulfilling for the Work and may, within the one (1) page resume maximum, describe how the person(s) prior experience relates to their potential role in connection with the Work. For each project listed in a resume, include the individual's employer at the time, the name of the project owner, the name and location of the project, project number (if applicable), dates of work performed on the project and a description of the work or services provided and role on the project. If more than one role was played, identify the dates and duration of each role. References for each individual shall be placed on that individual's respective resume.

Each resume shall include three (3) references (no more than one per project) for each Key Personnel for projects worked on during the past ten (10) years; provided, however, that where the individual has only worked on one or two projects during the past ten (10) years (measured from the date of issuance of this RFQ), the Proposer shall (i) affirmatively state that such individual has only worked on one or two projects during the past ten (10) years (measured from the date of issuance of this RFQ); (ii) include references for each of such projects; and (iii) include references for projects worked beyond the past ten (10) years (measured from the date of issuance of this RFQ) so that the number of references equals three (3) in total.

References shall be previous owners or clients with whom the identified personnel have worked within the past ten (10) years (measured from the date of issuance of this RFQ) and which appear on the identified personnel's resume. The references' information shall include the name of the project the reference is from and the name, position, company or agency, current postal and email addresses and phone numbers of the reference. The Proposers are requested to verify that contact information is correct, and are advised that if the contact information provided is not current, JRC may elect to exclude the experience represented in determining the Key Personnel's qualifications.

The SOQ shall include an express, written statement from each entity employing such individuals committing that the individuals designated in the SOQ for the Key Personnel positions shall be available to serve the role so identified in connection with the Work.

While JRC recognizes that personnel availability and scheduling issues impact the Proposers, the Proposers are urged only to identify and proffer personnel that they reasonably believe will be available for, and intend to assign to work on, the Work for the positions identified.

Note that in order for a Proposer to remain qualified to submit a Proposal after it has been placed on the short-list, the Proposer's Key Personnel as identified in the SOQ must remain intact for the duration of the procurement process (i.e., until execution of the Contract Documents), unless otherwise approved in writing by JRC. If a Proposer wishes to make changes in Key Personnel identified in its SOQ, the Proposer shall submit to JRC a written request for JRC's approval of the change as soon as possible but in no event later than the date Joint Rules Committee

and time included in the RFP. A Proposer may not make any changes in any Key Personnel identified in its SOQ after this deadline, except for unusual circumstances beyond its control, in which case JRC, in its sole discretion, will consider such requests.

Requests to change Key Personnel shall be sent to the RFQ Procurement Contact as set out in <u>Part A, Section 4.3</u>, and shall include the information requested for the corresponding Key Personnel in the RFQ. The Proposer shall submit one (1) original and five (5) copies of each such request package.

JRC will review requests to implement changes in Key Personnel carefully but is under no obligation to approve such requests and may approve or disapprove in writing a portion of the request or the entire request at its sole discretion. Failure to obtain JRC's approval for changes in Key Personnel during the procurement process may result in disqualification of the Proposer by JRC.

### 1.10. Legal Information

The following information regarding legal issues affecting a Proposer and its team members shall be submitted:

### 1.10.1. Legal Issues

Identify and explain any significant anticipated federal or state legal issues relating to a Proposer, any Equity Members, or any Major Participants that must be resolved in order to deliver the Work and perform the Design-Builder's obligations under a Contract.

If there are no such issues, provide a statement to that effect.

### 1.10.2. Legal Liabilities

Provide a list and a brief description (including the original amount in dispute, resolution, and ultimate amount recovered or paid) of all instances during the last ten years in which a Proposer, any Equity Member, or any Major Participant or any Affiliate of the foregoing was (i) determined, pursuant to a determination in a court of law, arbitration proceeding, or other dispute resolution proceeding, to be liable for a material breach of contract, or (ii) terminated for cause. For each instance, identify an owner's representative with a current phone number and email address. If an email address is not available, so state.

If there are no such instances, provide a statement to that effect.

For purposes of this <u>Section 1.10.2</u> and <u>Section 1.10.3</u>, "Affiliate" means and includes parent companies at any tier, subsidiary companies at any tier, entities under common ownership, joint ventures, and partnerships involving such entities (but only as to activities of joint ventures and partnerships involving the Proposer, any Equity Member, or any Major Participant as a joint venturer or partner and not to activities of other joint venturers or partners not involving the Proposer, any Equity Member, or any Major Participant), and any Financially Responsible Party, that, (a) within the past ten years have engaged in business or investment in North America or (b) have been involved in any project listed by an entity pursuant to <u>Part B, Volume 1, Section 1.6.</u>

### 1.10.3. Legal Proceedings

Provide a list and a brief description (including the original amount in dispute, resolution, and ultimate amount recovered or paid) of each arbitration, litigation, dispute review board, and other formal dispute resolution proceeding occurring during the last ten years involving a claim or dispute between the project owner and the Proposer, any Equity Member, any Major Participant, or any Affiliate of the foregoing involving an amount in excess of the smaller of (a) 2% of the original contract value or (b) \$500,000 on projects with a contract value in excess of \$25 million. Include items that were subject to arbitration, litigation, dispute review board, or other formal dispute resolution proceedings even if settled without completion of the proceeding. State original amount in dispute and the ultimate resolution and amount recovered or paid.

Include a similar list and description for all projects included in the response to <u>Part B. Volume 1, Section 1.6</u> involving an amount in excess of \$250,000, regardless of the contract value. For each instance, identify an owner's representative with a current phone number and email address, the original amount in dispute and the ultimate resolution and amount recovered or paid. If an email address is not available, so state.

If there are no such matters to report, provide a statement to that effect.

With respect to the information solicited in this Part B, Volume 1, Section 1.10.1, 1.10.2 and 1.10.3, failure to fully disclose this information, conditional or qualified submissions (i.e., "to our knowledge", "to the extent of available information", "such information is not readily available", "such information is not maintained in the manner requested", etc.) to requests or questions posed, incomplete or inaccurate submissions or non-responsive submissions, or failure to provide information enabling JRC to contact owner's representatives may, in the sole discretion of JRC, lead to a lower evaluation score, a "fail" rating for the Proposer team or disqualification from the procurement process.

### 1.11. Prior Teaming

- (a) Identify instances in the past 10 years (measured from issuance of this RFQ) where the Proposer team has successfully worked together on projects comparable in scope and complexity to this Project and that includes services comparable to the Work. Identify the project and the roles of the respective team members on such projects, including whether the entities worked as a team (e.g., Design-Builder and designer on a design-build project, as joint venturers on a project, or through a contractor-subcontractor relationship) or were not a team and only worked on the same project (e.g., contractor and owner's designer on a design-bid-build project or as separate subcontractors/subconsultants on the same project).
- (b) Identify instances in the past 10 years (measured from issuance of this RFQ) where the Key Personnel have successfully worked together on a project comparable in scope and complexity to this Project and that includes services comparable to the Work. Identify the project and the roles of the respective Key Personnel on such projects, including whether they worked on the same team or just on the same project.

### 1.12. Form B-2

Provide executed originals of **Form B-2**, including any required attachments, for the Proposer, each Equity Member, each Major Participant, and, if applicable, each Financially Responsible

Party. The Proposer or, if applicable, the Lead Contractor shall attach a copy of its Contractors State License Board License.

### 1.13. Form C

Executed originals of **Form C** for the Proposer, each Equity Member, each Major Participant, and, if applicable, each Financially Responsible Party. **Form C** must be certified.

### **VOLUME 2**

<u>Volume 2</u> of the SOQ shall contain the items described below, in <u>Sections A</u> through <u>C</u>. The Proposers shall package the information requested separately for each entity and with a cover sheet identifying the name of the entity and its role in the Proposer's organization (i.e., the Proposer, Equity Member, Lead Contractor (if not the Proposer or Equity Member) or Financially Responsible Party, as applicable).

### 1.1. Financial Statements

Provide audited financial statements for the Proposer, each Equity Member, and, if applicable, the Lead Contractor and each Financially Responsible Party for the three (3) most recently completed fiscal years. In each case, if the entity is a consortium, partnership, or any other form of a joint venture, provide financial statements for all such members. If unaudited financial statements are provided, the Proposer should state that audited statements are not available.

If the entity has been in existence for less than three (3) fiscal years, the Proposer shall expressly state that such entity has been in existence for less than three (3) fiscal years and shall provide financial statements for the number of fiscal years (or portions of fiscal years) it has been in existence.

The financial statements shall include:

- i. Opinion Letter (Auditor's Report);
- ii. Balance Sheet;
- iii. Income Statement;
- iv. Statement of Cash Flow; and
- v. Footnotes.

The financial statements must meet the following requirements:

(a) GAAP/IFRS: Financial statements must be prepared in accordance with U.S. Generally Accepted Accounting Principles ("U.S. GAAP") or International Financial Reporting Standards ("IFRS"). If financial statements are prepared in accordance with principles other than U.S. GAAP or IFRS, a letter must be provided from a certified public accountant discussing the areas of the financial statements that would be affected by a conversion to U.S. GAAP or IFRS. A restatement of the financial information in accordance with U.S. GAAP or IFRS is not required.

- (b) U.S. Dollars: Financial statements shall be provided in U.S. dollars, if available. If financial statements are not available in U.S. dollars, the Proposer must include summaries of the Income Statements, Statements of Cash Flow, and Balance Sheets for the applicable time periods converted to U.S. dollars by a certified public accountant with a description of the formula for conversion.
- (c) Audited: Financial statements must be audited by an independent party qualified to render audit opinions (e.g., a certified public accountant). If audited financials are not available for an entity, the SOQ shall include unaudited financial statements for such entity, certified as true, correct and accurate by the chief executive, chief financial officer or treasurer (or by such equivalent position or role) of the entity.
- (d) English: Financial statement information must be prepared in English. If audited financial statements are prepared in a language other than English, then, as provided in <u>Part A, Section 5.2</u>, translations of all financial statement information must accompany the original financial statement information.
- (e) Newly Formed Entity: If the Proposer, any Equity Member or, if applicable, Lead Contractor, and any Financially Responsible Party is a newly formed entity and does not have independent financial statements, financial statements for the equity owners of such entity shall be provided (and the entity shall expressly state that the entity is a newly formed entity and does not have independent financial statements).
- (f) SEC Filings: If any entity for which financial information is submitted hereby files reports with the Securities and Exchange Commission, then such financial statements shall be provided through a copy of their annual report on Form 10K. For all subsequent quarters, provide a copy of any report filed on Form 10Q or Form 8-K which has been filed since the latest filed Form 10K.
- (g) Confidentiality: The Proposer shall identify any information which it believes is entitled to confidentiality by placing the word "confidential" on each page as described in and subject to the provisions of <u>Part A, Section 7.2</u>.
- (h) Credit Ratings: The Proposer shall provide a list identifying (1) each entity for which financial statements are provided, (2) a statement indicating whether each entity has a credit rating from a nationally recognized rating agency (such as Fitch Ratings, Moody's Investor Service, and Standard & Poor's Ratings Group), (3) and, if so, providing a copy of its current credit rating. If the Proposer does not have a credit rating, provide a statement to that effect.

### 1.2. Financially Responsible Party Letter of Support

If Financial Statements of a Financially Responsible Party are provided to demonstrate financial capability of a Proposer, Equity Members, or, if applicable, the Lead Contractor, an appropriate letter from the applicable Financially Responsible Party must be provided confirming that it will financially support all the obligations of the Proposer, the Equity Member, or, if applicable, the Lead Contractor, as applicable with respect to the Work. If Financial Statements are not provided for a Proposer, the entity that supplies the Financial Statements shall be a Financially Responsible Party. This letter must be signed by the chief executive, chief financial officer or treasurer (or equivalent position or role) of the Financially Responsible Party.

If a Financially Responsible Party is identified for the Lead Contractor, then such Financially Responsible Party may, in JRC's sole discretion, be required to guarantee the performance of the Lead Contractor.

The Proposers shall note that JRC may, based upon the review of the information provided pursuant to <u>Volume 2</u>, or a Proposer's form of organization, specify that an acceptable Financially Responsible Party or a parent or affiliate guaranty is required as a condition precedent prior to qualification or award of the Contract.

For purposes of this <u>Section 1.2</u>, (i) "parent company" means parent companies at any tier and (ii) "affiliate company" means (A) subsidiary companies at any tier, (B) entities under common ownership, (C) joint ventures and partnerships involving such entities (but only as to activities of joint ventures and partnerships involving a Proposer, any Equity Member, or, if applicable, Lead Contractor, as a joint venturer or partner and not to activities of other joint venturers or partners not involving the Proposer, any Equity Member, or, if applicable, Lead Contractor), and other financially liable or responsible parties for the entity.

### 1.3. Surety Letter

Provide a letter from an Eligible Surety indicating that the Proposer team is capable of obtaining a performance bond (or bonds) and a payment bond (or bonds), each in a minimum aggregate stated amount of \$70,000,000, in each case, as evidence of the Proposer's bonding capacity. Letters can be provided that exceed the \$70,000,000 aggregate, but letters indicating "unlimited" bonding capability are not acceptable.

The letter must specifically state (a) that the surety/insurance company has read this RFQ and any addenda and (b) evaluated the Proposer's backlog and work-in-progress in determining its bonding capacity.

If a Proposer or other entity to obtain the bonds is a joint venture, partnership, limited liability company, or other association, separate letters for one or more of the individual equity owners are acceptable, as is a single letter covering all equity owners of such entity; <u>provided</u>, <u>however</u>, that each separate letter provided must reference the specific portion of the \$70 million amount that the Eligible Surety is indicating it is willing to provide. Statements such as the entity's share of the work/bond amount or the like are not acceptable.

JRC has not yet determined the specific amount or form of payment and performance bonds that it will require for the Work. The Proposers are advised that the RFP may, to the extent commercially available and determined appropriate by JRC for the Work, require payment and performance bond amounts in an amount other than the amounts referenced in this RFQ. JRC shall delineate such requirements, which will be consistent with applicable law, in the RFP.

# PART C Forms

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### FORM A TRANSMITTAL LETTER

PROPOSER:
SOQ Date: June 27, 2019

JRC

**ADDRESS** 

Attention: Mr. David Hart, RFQ Procurement Manager

The undersigned ("Proposer") submits this Statement of Qualifications (this "SOQ") in response to the Request for Qualifications (RFQ No. 19114871) dated May 16, 2019 (as amended, the "RFQ"), issued by the Joint Rules Committee ("JRC"), to design and build the Capitol Visitor/Welcome Center Project ("Project"). Initially capitalized terms not otherwise defined in this letter have the meanings given in the RFQ.

Enclosed, and by this reference incorporated in this RFQ and made a part of this SOQ, are the following:

Volume 1: Transmittal Letter (this **Form A**), Executive Summary, Confidential Contents Index, Proposer Structure and Experience, (including **Forms B-1**, **D**, **E**, and **H**), Personnel Resumes, and **Forms B-2** and **C**; and

Volume 2: Financial Statements, Financially Responsible Party Letter of Support, Surety or Bank/Financial Institution Letter

The Proposer acknowledges access to all materials posted on the Website with respect to the Project and the Work. The Proposer further acknowledges that it received the following addenda and sets of questions and answers to the RFQ:

[Insert any Addendum # and date]

[Insert any Q&A Matrix # and date]

[Proposer to list any other addenda to this RFQ and sets of questions and answers by dates and numbers prior to executing Form A]

The Proposer represents and warrants that it has read the RFQ and agrees to abide by the contents and terms of the RFQ and the SOQ.

The Proposer understands that JRC is not bound to short-list any Proposer and may reject each SOQ that JRC may receive.

The Proposer further understands that all costs and expenses incurred by it in preparing this SOQ and participating in the procurement process for the Work will be borne solely by the Proposer, except to the extent of any payment offered by JRC for work product, as described in Part A, Section 4.3 of the RFQ.

The Proposer agrees that JRC will not be responsible for any errors, omissions, inaccuracies, or incomplete statements in the RFQ.

The Proposer acknowledges and agrees to the protest provisions and understands that it limits the Proposer's rights and remedies to protest or challenge the RFQ or any determination or short-listing thereunder.

This SOQ shall be governed by and construed in all respects according to the laws of the State of California.

(No.) (Street) (Floor or Suite)

(City) (State or Province) (ZIP or Postal Code) (Country)

State or Country of Incorporation/Formation/Organization:

Contractor's License Number:

[insert appropriate signature block from following pages]

The Proposer's business address:

1.	1. Sample signature block for corporation or limited liability company:						
[Insert the Proposer's name]							
	By:						
	Print Name:						
	Title:						
2.	Sample signature block for partnership or joint venture:						
[Insert the	Proposer's name]						
	By: [Insert general partner's or member's name]						
	By:						
	Print Name:						
	Title:						
[Add signa	atures of additional general partners or members as appropriate]						
3.	Sample signature block for attorney in fact:						
[Insert the	Proposer's name]						
	Print Name:						
	Title:						
	Attorney in Fact						
4.	Sample signature block for a Proposer not yet formed as a legal entity:						
[Insert the	Proposer's name]						
	By:						
	Print Name:						
	Title:						

### FORM B-1 - PROPOSER TEAM SUMMARY\*

PROPOSER				
CONTACT PERSON				
ADDRESS				
TELEPHONE NUMBER				
EMAIL ADDRESS				
EQUITY MEMBER (Duplicate	for each Equity Member)			
NAME OF FIRM				
CONTACT PERSON				
ADDRESS				
TELEPHONE NUMBER				
EMAIL ADDRESS				
MAJOR PARTICIPANT (Duplie	cate for each Major Participant)			
NAME OF FIRM				
CONTACT PERSON				
ADDRESS				
TELEPHONE NUMBER				
EMAIL ADDRESS				
FINANCIALLY RESPONSIBLE PARTY (Duplicate for each Financially Responsible Party)				
NAME OF FIRM				
CONTACT PERSON				

ADDRESS	
TELEPHONE NUMBER	
EMAIL ADDRESS	
OTHER TEAM MEMBER (Duplicate for each Other Tea	m Member)
NAME OF FIRM	
CONTACT PERSON	
ADDRESS	
TELEPHONE NUMBER	
EMAIL ADDRESS	

### FORM B-2

# INFORMATION REGARDING PROPOSER, EQUITY MEMBERS, MAJOR PARTICIPANTS, AND FINANCIALLY RESPONSIBLE PARTIES\*

\* Please do not leave any blank spaces; if not applicable, so state.

Name of	Proposer:
	firm completing Form B-2:
	le on Proposer team (check one):
□ Propo	ser; □ Equity Member; □ Major Participant; □ Financially Responsible Party
·	ablished: State/county of organization:
	enses, registrations and credentials:
	firm's authorized representative executing Form B-2:
	ntative's Title:
•	ntative's Phone No.: Email address:
Name of	firm's CEO/chairman:
Federal 7	Tax ID No.:
North Am	nerican Industry Classification Code:
Type of E	Business Organization (check one):
	] Corporation
	] Partnership
	Joint Venture
	] Limited Liability Company
	Other (describe)
A. B	usiness address:
	eadquarters address:
Lo	ocation of office performing work:

B.	Describe firm's role/anticipated scope of work:						
C.	If the firm completing <b>Form B-2</b> is a partnership, joint venture, or limited liability company, provide the name and role of each partner, joint venture member, or member firm, as applicable, in the space below. Complete a separate <b>Form B-2</b> and <b>Form C</b> (Certification) for each partner, joint venture member, and member firm and include in the SOQ.						
Name	e of entity	Role (e.g., partner, joint venture member, member)					
D.	If the firm is the Proposer:						
	complete copies of the organizational Proposer's right to conduct business in yet been formed, provide draft copies of event that final agreements relating to finalized at the time of the SOQ subagreement signed by an authorized organization to be formed and committing to the Proposal submittal. If the Proposal	eady been formed, as an attachment, provide documents and, if available, evidence of the the State. If the Proposer organization has not of the underlying agreements, if available. In the participation of Equity Members have not been omittal, Equity Members shall submit letters of officer of each Equity Member describing the ng to finalize the organizational documents prior ser is a partnership, joint venture, limited liability ny, include a statement that the Equity Members the Contract if the Proposer is selected.					
	er penalty of perjury, I certify that the foregorized representative:	going is true and correct, and that I am the firm's					
Ву: _	P	rint Name:					
Title:	D	ate:					
[Plea	se make additional copies of this form as r	needed.]					

### **FORM C**

# RESPONSIBLE PROPOSER, EQUITY MEMBER, MAJOR PARTICIPANT, AND FINANCIALLY RESPONSIBLE PARTY QUESTIONAIRE AND CERTIFICATION

Pro	pposer:
Na	me of Applicant Firm:
1.	Has the Applicant Firm or any affiliate* or any current officer, director, or employee of either the firm or any affiliate, been indicted or convicted of bid (e.g., fraud, bribery, collusion, conspiracy, antitrust, etc.) or other contract-related crimes or violations or any other felony or serious misdemeanor within the past ten (10) years (measured from the date of issuance of this RFQ)?
	☐ Yes ☐ No
	If yes, please explain:
2.	Has the Applicant Firm or any affiliate* ever sought protection through receivership or under any provision of any bankruptcy act within the past ten (10) years (measured from the date of issuance of this RFQ)?
	☐ Yes ☐ No
	If yes, please explain:
3.	Has the Applicant Firm or any affiliate* ever been disqualified, removed, debarred, or suspended from performing work for the federal government, any state or local government, or any foreign governmental entity within the past ten (10) years (measured from the date of issuance of this RFQ)?
	☐ Yes ☐ No
	If yes, please explain:
4.	Has the Applicant Firm or any affiliate* ever been found liable in a civil suit or found guilty in a criminal action for making any false claim or other material misrepresentation to a public entity within the past ten (10) years (measured from the date of issuance of this RFQ)?
	☐ Yes ☐ No
	If yes, as to each such inquiry, state the name of the public agency, the date of the inquiry, the grounds on which the public agency based the inquiry, and the result of the inquiry.
5.	Has any construction project performed or managed by the Applicant Firm or, to the knowledge

of the undersigned, any affiliate\* involved repeated or multiple failures to comply with safety

	rules, regulations, or requirements within the past ten (10) years (measured from the date of issuance of this RFQ)?
	☐ Yes ☐ No
	If yes, please identify the team members and the projects, provide an explanation of the circumstances, and provide owner contact information including telephone numbers.
6.	Has the Applicant Firm or any affiliate* been found, adjudicated, or determined by any federal or state court or agency (including, but not limited to, the Equal Employment Opportunity Commission, the Office of Federal Contract Compliance Programs, and any applicable California governmental agency) to have violated any laws or Executive Orders relating to employment discrimination or affirmative action within the past ten (10) years (measured from the date of issuance of this RFQ), including but not limited to Title VII of the Civil Rights Act of 1964, as amended (42 U.S.C. Sections 2000 <i>et. seq.</i> ); the Equal Pay Act (29 U.S.C. Section 206(d)); and any applicable or similar California law?
	☐ Yes ☐ No
	If yes, please explain:
7.	Has the Applicant Firm or any affiliate* been found, adjudicated, or determined by any state court, state administrative agency, including, but not limited to, the California Office of Labor Commissioner, federal court or federal agency, to have violated or failed to comply with any law or regulation of the United States or any state within the past ten (10) years (measured from the date of issuance of this RFQ) governing prevailing wages (including but not limited to payment for health and welfare, pension, vacation, travel time, subsistence, apprenticeship or other training, or other fringe benefits) or overtime compensation?
	☐ Yes ☐ No
	If yes, please explain:
8.	With respect to each of Questions 1-7 above, if not previously answered or included in a prior response on this form, is any proceeding, claim, matter, suit, indictment, etc. currently pending against the Applicant Firm that could result in the firm being found liable, guilty, or in violation of the matters referenced in Questions 1-7 above and/or subject to debarment, suspension, removal, or disqualification by the federal government, any state or local government, or any foreign governmental entity?
	☐ Yes ☐ No
	If yes, please explain and provide the information requested as to such similar items set forth in Questions 1-7 above:
9.	Has there been any violation of the Contractors State License Law, as described in Chapter 9 (commencing with Section 7000) of Division 3 of the Business and Professions Code, including alleged violations of federal or state law regarding the payment of wages, benefits, apprenticeship requirements, or personal income tax withholding, or Federal Insurance

	Contribution affiliate*?	on Act	(FICA)	withholding requirements settled against the Applicant Firm or any				
		Yes		No				
	If yes,	please	explain	:				
10. In the past five years have there been any citations, assessed penalties, or settlements again the Applicant Firm or any affiliate* for any serious, willful, or repeat violations of Part (commencing with Section 6300) of Division 5 of the Labor Code or the federal Occupation Safety and Health Act of 1970 (Public Law 91-596)?								
		Yes		No				
	If yes,	please	explain	:				
11.	or manag	jing em	ployees	ance where the Applicant Firm or any affiliate*, or its owners, officers, submitted a bid on a public works project and were found to be and by an awarding body not to be a responsible bidder?				
		Yes		No				
	If yes,	please	explain	:				
12.	works pro	ject an	d the A	ed adverse claim, dispute, or lawsuit between the owner of a public pplicant Firm or any affiliate* during the last five years in which the ment exceeded fifty thousand dollars (\$50,000).				
		Yes		No				
	If yes,	please	explain	:				
13.				s the Applicant Firm or any affiliate had liquidated damages assessed completion of a contract?				
		Yes		No				
	If yes,	please	explain	:				
14.	for comple	etion be	cause y	icant Firm or any affiliate* completed a contract on your behalf or paid our Applicant Firm or any affiliate* was in default or terminated by the ast 5 years?				
		Yes		No				
	If yes,	please	explain	:				
15.				s the Applicant Firm been convicted of violating a state or federal law nt of undocumented persons?				

☐ Yes ☐ No
If yes, please explain:
16. Has the Applicant Firm or any affiliate* ever been an "expatriate corporation" as that term is defined in California Public Contract Code (PCC) §10286.1(b)?
☐ Yes ☐ No
If YES, provide the date such "expatriate corporation" was established:
If YES, does the entity meet the requirements of PCC §10286.1(b)(2)(A) or (B)?
☐ No
Yes, the entity meets the requirements of PCC §10286.1(b)(2)(A); OR
Yes, the entity meets the requirements of PCC §10286.1(b)(2)(B).
17. In the past five years, has the Applicant Firm had any license, credential, or registration revoked or suspended?
☐ Yes ☐ No
If yes, please provide specific details including date(s), reason(s), for revocation or suspension, whether same was reinstated, and any conditions thereto:

The term "affiliate" has the meaning given in Part B, Section 1.10.2 of this RFQ.

### **QUESTIONNAIRE CERTIFICATION**

A COPY OF THIS CERTIFICATION MUST BE COMPLETED AND SIGNED BY A GENERAL PARTNER, OWNER, PRINCIPAL, OR CORPORATE OFFICER AUTHORIZED TO LEGALLY COMMIT THE APPLICANT FIRM, AND SUBMITTED WITH THE QUESTIONNAIRE.

The signer of this declaration recognizes that the information submitted in the questionnaire herein is for the express purpose to allow the Applicant Firm to participate in this Project as the Design-Builder, Equity Member, or member of the Proposer's team. The signer has read and understands the requirements of the program, and has read and understands the instructions for completing this form.

**DECLARATION** 

I, (printed name)	, state that I am the (title)								
	of Applicant Firm. I certify that I have read and								
understood the questions contained in the at	tached Questionnaire, and that to the best of my								
knowledge and belief all information contained	nowledge and belief all information contained herein and submitted concurrently or in								
supplemental documents with this Questionr	naire is complete, current, and true. I further								
acknowledge that any false, deceptive, or fra	audulent statements on the Questionnaire may								
result in disapproval of the right to participate	e in this procurement. I declare under penalty of								
perjury under the laws of the State of	that the foregoing is true and correct.								
I authorize JRC to contact any entity named	herein, or any other internal or outside resource, fo								
the purpose of verifying information provided	I in the questionnaire or to develop other								
information deemed relevant by JRC.									
Signature of Certifying Individual	Date Signed								
[Please make additional copies of this <b>Form</b>	· ·								
NOTICE TO APPLICANTS	NOTICE TO APPLICANTS								

Joint Rules Committee Capitol Visitor/Welcome Center

preparing false documentary evidence).

Form C 5

A material false statement, omission or fraudulent inducement made in connection with this questionnaire is sufficient cause for disapproval of the firm's participation in the procurement. In addition, such false submission may subject the person or entity making the false statement to criminal charges. (California Penal Code Section 132, offering altered or antedated or forged documents or records; and Section 134,

### FORM D

### PROJECT INFORMATION

Entity Involved (e.g., Proposer, Equity Member, Major Participant or affiliate), Project Name and Contract Number <sup>(1)</sup>	Owner Information (2)	Project Description (including delivery method: design-bid-build, design build, progressive design-build, CMAR, etc.)	Designer, Contractor or Design-Builder (if not the Entity Involved)	Dates Work Performed	Contract Value: Original Contract Price and Final Contract Price	Project Role, Description and Amount of Work Performed (3)	Project Outcome or Current Status (4)

### Notes:

- (1) If the specific entity that undertook the identified project is not the Proposer, Equity Member, or Major Participant, as applicable, but, rather an "affiliate" of such entity, please expressly indicate and identify the entity and its relationship to the Proposer, Equity Member, or Major Participant, as applicable. At JRC's sole discretion, such entity may be required to be a Financially Responsible Party and provide a guaranty of Design-Builder under the Contract.
- (2) For owner information, provide owner's name, address, contact name, and current email address, and telephone number.
- (3) Describe the work and state the percent or dollar value of the (a) design and construction work the entity performed/was responsible for (if the entity is a Design-Builder); or (b) the design work performed (if the entity is a designer). For example, a member of a JV with a 30% stake in a \$200 million project would insert 30% or \$60 million; an engineer that performed \$10 million worth of work on a \$100 million project would insert 10% or \$10 million.
- (4) Identify and describe (a) any increases in the original contract amount by \$100,000 or more, (b) any time extensions for completion or other deadlines/milestones, and (c) the reasons for such increases or time extensions, as applicable. If none, indicate "none".

This form must be submitted for each project identified in Part B, Volume 1, Section 1.6 and may not exceed one (1) page per project and ten (10) pages in the aggregate. This separate "Notes" page shall not be counted towards the aggregate.

### EXHIBIT 1 ABBREVIATIONS AND DEFINED TERMS

Unless otherwise specified, the following abbreviations or terms used in this Request for Qualifications shall have the meanings given below:

**FLCC** Fixed Limit of Construction Costs

**IFRS** International Financial Reporting Standards

JRC Joint Rules Committee of the California State Legislature

**RFP** Request for Proposals

**RFQ** Request for Qualifications

**SOQ** Statement of Qualifications

U.S. GAAP U.S. Generally Accepted Accounting Principles

<u>Affiliate</u> has several meanings, depending on the context, in this RFQ. See <u>Part A, Section 7.3</u> and <u>Part B, Volume 1, Section 1.10.2</u>.

**Annex Act** has the meaning given in Part A, Section 7.2.

**Applicant Firm** means the entity completing a **Form C**.

<u>Controlling Interest</u> means an interest held by a Person in another Person, when (a) such Person holds, directly or indirectly, beneficially or of record, a majority of the voting rights in such other Person; or (b) such Person possesses, directly or indirectly, the power to cause the direction of the management of such other Person, whether through voting securities, by contract, family relationship, or otherwise.

Day or day means a calendar day, unless otherwise stated.

**Contract** has the meaning given in Part A, Section 1.

<u>Design-Builder</u> means the Short-Listed Proposer to whom JRC awards the Contract to undertake the Work.

**Eligible Surety** means a bonding surety licensed in the State, listed on the U.S. Department of the Treasury's "Listing and Approved Sureties" (found at https://www.fiscal.treasury.gov/fsreports/ref/suretyBnd/c570.htm), rated "A" or higher by at least two nationally-recognized rating agencies (Fitch Ratings, Moody's Investor Service, and Standard & Poor's Ratings Group) or rated least A-, X or higher according to A.M. Best's Financial Strength Rating and Financial Size.

**Equity Member** means (i) each member of a joint venture; (ii) each general partner of a limited or general partnership; (iii) each managing member of a limited liability corporation; (iv) each

entity holding an equity interest in the Proposer entity if the Proposer entity was formed less than one year prior to the SOQ Submittal Deadline; (v) each entity proposed to holding an equity interest in the Proposer entity if the Proposer entity is not yet formed as of the SOQ Submittal Deadline; and (vi) each other entity with a Controlling Interest in the Proposer (whether as a member, partner, shareholder, joint venture member, or otherwise). Notwithstanding the foregoing, if the applicable entity is a publicly traded company, shareholders with less than a 10% interest in the entity shall not be considered Equity Members.

<u>Financially Responsible Party</u> means the Financially Responsible Party means the parent company, affiliate, or other entity (if any) whose financial statements the Proposer provides to demonstrate in its SOQ the financial capacity of the Proposer and / or an Equity Member.

Fixed Limit of Construction Costs has the meaning set forth in Part A, Section 3.2.

**JRC** means the Joint Rules Committee of the Legislature of California.

Key Personnel means those personnel listed as Key personnel in Part B, Section 1.8.

<u>Lead Contractor</u> means the Proposer team member, whether a single entity or joint venture, primarily responsible for the construction of the Project.

<u>Lead Architectural Firm</u> means the Proposer team member, whether a single entity or joint venture, primarily responsible for the design of the Project.

**Major Participants** means the following members of a Proposer team:

- (a) The Lead Contractor (if not the Proposer or an Equity Member):
- (b) The Lead Architectural Firm (if not the Proposer or an Equity Member); and
- (c) Each subcontractor that will perform Work valued at 10% or more of the Contract amount.

Other Team Members has the meaning given in Part B, Volume 1, Section 1.3.

<u>Preferred Proposer</u> means the Proposer whose Proposal JRC selects as offering the best value to JRC.

**Project** shall have the meaning given in Part A, Section 1.1.

Proposal(s) shall mean proposals submitted by Short-Listed Proposers in response to the RFP.

**Proposer(s)** means a team or any of the teams submitting a SOQ in response to this RFQ.

**Public Records Laws** has the meaning given in Part A, Section 7.2.

Request for Proposals has the meaning given in Part A, Section 1.5.

Request for Qualifications has the meaning given in Part A, Section 1.1.

**RFQ Procurement Contact** means the individual designated as such in <u>Part A</u>, <u>Section 4.3.</u>

**Short-Listed Proposers** has the meaning given in Part A, Section 1.7.

**Statement of Qualifications** has the meaning given in Part A, Section 1.1.

**SOQ Submittal Deadline** means June 27, 2019, at noon Pacific Standard Time.

Website means https://annex.assembly.ca.gov/content/vendor-rfqrfp.

<u>Work</u> means the general scope of work of design and construction of the Project, as generally described in <u>Part A, Section 1.6</u> and <u>Part A, Section 2.3</u>. Additional details concerning the Work shall be in the RFP.

# EXHIBIT 2 SOQ SUBMITTAL OUTLINE

SOQ C	omponent	Form (if any)	RFQ Section Cross-Reference
VOLUM	IE 1 – Submit 1 original and 5 copies of Volume	1	
GENER	RAL		
(a)	Transmittal Letter	Form A	Part B, Volume 1, General, (a)
(b)	Executive Summary (not to exceed 3 pages)		Part B, Volume 1, General, (b)
(c)	Confidential Contents Index (executed by the Proposer)		Part B, Volume 1, General, (c)
PROPO	SER STRUCTURE AND EXPERIENCE		
1.1	Proposer		Part B, Volume 1, Section 1.1
1.2	Equity Members		Part B, Volume 1, Section 1.2
1.3	Major Participants and Other Team Members		Part B, Volume 1, Section 1.3
1.4	Proposer and Management Structure		Part B, Volume 1, Section 1.4
1.5	Form B-1 and Organization Charts		Part B, Volume 1, Section 1.5
	(a) Form B-1	Form B-1 (may be attached as an appendix to Volume 1)	Part B, Volume 1, Section 1.5
	(b) Organization Chart – Proposer Structure		Part B, Volume 1, Section 1.5
	(c) Organization Chart - Key Personnel		Part B, Volume 1, Section 1.5
1.6	Relevant Experience		Part B, Volume 1, Section 1.6
1.7	Project Information	Form D (may be attached as an appendix to Volume 1)	Part B, Volume 1, Section 1.7
1.8	Key Personnel		Part B, Volume 1, Section 1.8

SOQ Component		Form (if any)	RFQ Section Cross-Reference	
1.9	Key Personnel Resumes		Part B, Volume 1,	
1.0	Troy i discrime recommes		Section 1.9	
1.10	0 Legal Information		Part B, Volume 1,	
1.10			Section 1.10	
	1.10.1 Legal Issues		Part B, Volume 1,	
			Section 1.10.1	
	1.10.2 Legal Liabilities		Part B, Volume 1,	
			Section 1.10.2	
	1.10.3 Legal Proceedings		Part B, Volume 1,	
			Section 1.10.3	
1.11	Prior Teaming  (a) Proposer Team		Part B, Volume 1,	
			Section 1.11	
			Part B, Volume 1,	
	···		Section 1.11(a) Part B, Volume 1,	
	(b) Key Personnel		Section 1.11(b)	
			Part B, Volume 1,	
1.12	Prom B-2	Form B-2	Section 1.12	
			Part B, Volume 1,	
1.13	Form C	Form C	Section 1.13	
VOLUME 2 – Submit 1 original and 5 copies of Volume 2				
FINANC	CIAL INFORMATION			
A.	Financial Statements		Part B, Volume 2,	
			Section 1.1	
В.	Financially Responsible Party Letter of Support		Part B, Volume 2,	
			Section 1.2	
C.	Surety Letter		Part B, Volume 2,	
			Section 1.3	

This <u>Exhibit 2</u> is provided as a convenience to the Proposers. The Proposers shall submit a compliant and responsive SOQ that includes the elements and documents required by this RFQ, and any omission or error in <u>Exhibit 2</u> shall not be deemed a waiver of any required element or document.